



Mutual Shareholder Services, LLC

# Mutual News

## Making The Mutual Fund Venture More Practical

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Dear Clients and Friends,



For the third time, Mutual Shareholder Services, LLC has made the 2013 Inc. 500/5000 list of the fastest-growing private companies in America.

The 2013 Inc. 5000 is ranked according to percentage revenue growth when comparing 2009 to 2012. To qualify, companies must have been founded and generating revenue by March 31, 2009. They had to be U.S. based, privately held for profit, and independent-not subsidiaries or division of other companies-as of December 31, 2012. The minimum revenue required for 2008 is \$100,000; the minimum of 2012 is \$1 million.

MSS thanks our clients for giving us their trust in handling their funds and shareholders. Let us all share in this achievement!

### New Funds:

MSS welcomes the following funds: Pinnacle Capital Growth & Income Fund-Class A, C, and P.

### Solution Driven

In order to help service our clients,

we are always searching for ways to reduce costs. One aspect of our business that we noticed as a possible reduction in cost and improved service was from our telephone service provider. We recently have switched our long distance phone service provider from AT&T to DCT Telecom Group, Inc..

DCT is a Northeast Ohio based company founded in 1993 and has a customer retention rate of 99%. DCT has come highly recommended with a client base such as the Cleveland Browns and Distillata. Mutual Shareholder Services, LLC was looking for a telecom provider who would give consistent proactive service. DCT's experience in the industry, coupled with the ability to custom-fit a solution designed specially for our needs, was a good fit for us and will provide a savings from our past carrier which in turn can be passed onto our clients.

### Meet



**Brandon Pokersnik**

Brandon is a born and raised Ohioan. He came to MSS in 2008, working in the accounting department. Brandon is currently studying for his Law Degree at Cleveland State Law School (John Marshall), and has an interest in Securities Law. He holds a Bachelor and Master's degree in accounting from Case Western University. He made the Dean's List at Toledo Law School before transferring to Cleveland State Law School in 2012.

Brandon likes the downtown Cleveland scene for its restaurants and social life and has a strong family connection with his three brothers. During the summer months, Brandon can be found on Lake Erie jet skiing.

### Teaming Up

#### Easter Seals Walk

On July 13, 2013, Team Mss joined other corporate and community teams from around northeast Ohio at the Cleveland Metropark Zoo and Rain Forest to walk for Easter Seals. The team gathered at 8AM to check in and get their scavenger hunt map and pencil. Everyone was ready, dressed in "Walk With Me" T-shirts and tennis shoes, and waiting for the start signal. The whistle blew and we were off!



The Easter Seals Walk was a morning of fun and physical fitness to put hope within reach for people with disabilities.